



Winterer's Gathering & Arctic Film Festival

Great Gear & Ski Swap

October 2004

Greetings Outdoor Gear Enthusiasts,

The Great Gear & Ski Swap is an important part of the **Winterer's Gathering & Arctic Film Festival** weekend. Co-hosted with the North Superior Ski & Run Club, the swap features cross-country ski equipment, tents, sleeping bags, sleeping pads, knit sweaters, stoves, etc. – last year 100+ items were sold! How does it work? It's simple: bring in your old gear or skis and pick up a new pair during the Great Gear & Ski Swap. The Great Gear & Ski Swap is "half swap and part fundraiser." For each item you sell you define the percentage that goes to you and percentage that goes to the two partner nonprofits.

We are expecting a great turn out for this component of the Winterer's Gathering & Arctic Film Festival and invite you to participate. Scheduled for November 18-21, 2004, this multi-day special event was created in 2002 as an educational event to celebrate traditional outdoor winter travel.

To help you decipher the details of the Great Gear & Ski Swap, please pay attention to the following:

➤ **Checking In/ Getting Your Gear Ready For Sale**

Gear check-in hours are on Saturday, November 20 from 9:30am-11:30am. To check-in gear you will need two things: a **gear check-in form** and **item tags** (available on line, see below, or from the North House school store). On the gear check-in form list all the gear you are putting up for sale. Decide on a sale price and the split that you'd like to apply to the item. At your request we will make and give you a copy of your completed list for your records.

In addition, please complete an **item tag** for each item to be sold. Each tag must have a good description of the item for sale. Please describe any special features, as well as any flaws/problems with the gear (ie, 4 person green Eureka tent, 5 yrs. old, small tear in the screen, otherwise good as new). Find a way to attach the tag to each item. We will have pins and tape available.

➤ **How the sale/swap will work**

Sale hours are Saturday, November 20 from Noon to 1:30 pm

Purchasing an item

All items for sale/swap will be displayed outdoors under the blacksmith timber frame (with tarps & heaters installed in case of poor weather) or in the case of skis, attached to an appropriate ski rack. Each item is marked with a tag that lists the seller's name, item description and price. To purchase an item, bring the item, with the tag attached, to the Check-Out table. Either cash or checks (made out to "North House") are accepted. Sorry, no credit card sales.

Swapping items

If two sellers want to **swap** items, they will both need to check the items out at the Check-Out table to ensure our records on each item are accurate.

➤ **Seller's check-out process**

Between 1:30 pm and 3:00 pm on Saturday, the Great Gear & Ski Swap will be wrapped up. Each seller must remove all unsold items from the auction area by 3:00 pm on Saturday. Unclaimed items will be donated to the CC Recycling Center. Following the event (within 4-7 days) each seller will be mailed a check for his/her items that were sold. Sale proceeds may be split between the seller and North House/North Superior Ski & Run Club in any of the following ways: 80%/20% or 50%/50% or full donation. Donations at any level are welcome! No percentage will be taken for swapped items if it was an even swap with no cash exchanged.

If you or your organization have any questions regarding the Great Gear & Ski Swap, please don't hesitate to call North House at 218-387-9762.

Regards,

North House Folk School
North Superior Ski & Run Club
info@northhouse.org

The Great Gear & Ski Swap – Item Tags

<p style="text-align: center;"><i>The Great Gear & Ski Swap 2004 Winterer's Gathering</i></p> <p>Seller _____ Item ## _____</p> <p><u>Item</u> _____</p> <p>Price _____</p> <p>Description _____</p> <p>Sold Price _____</p> <p>Buyer Name _____</p> <p>Address _____</p> <p>City/State _____</p> <p>Phone _____</p>	<p style="text-align: center;"><i>The Great Gear & Ski Swap 2004 Winterer's Gathering</i></p> <p>Seller _____ Item ## _____</p> <p><u>Item</u> _____</p> <p>Price _____</p> <p>Description _____</p> <p>Sold Price _____</p> <p>Buyer Name _____</p> <p>Address _____</p> <p>City/State _____</p> <p>Phone _____</p>
<p style="text-align: center;"><i>The Great Gear & Ski Swap 2004 Winterer's Gathering</i></p> <p>Seller _____ Item ## _____</p> <p><u>Item</u> _____</p> <p>Price _____</p> <p>Description _____</p> <p>Sold Price _____</p> <p>Buyer Name _____</p> <p>Address _____</p> <p>City/State _____</p> <p>Phone _____</p>	<p style="text-align: center;"><i>The Great Gear & Ski Swap 2004 Winterer's Gathering</i></p> <p>Seller _____ Item ## _____</p> <p><u>Item</u> _____</p> <p>Price _____</p> <p>Description _____</p> <p>Sold Price _____</p> <p>Buyer Name _____</p> <p>Address _____</p> <p>City/State _____</p> <p>Phone _____</p>

The Great Gear & Ski Swap - 2004

Gear Check-In Form

Seller's Name _____

Mailing Address _____

City, State, Zip _____

Phone Number _____

<u>Item Number</u>	<u>Item</u>	<u>Sale Price</u>	<u>Split Rate</u> (circle one)	<u>Sold Price/ Swap</u>
1			80/20 50/50 Full Donate	
2			80/20 50/50 Full Donate	
3			80/20 50/50 Full Donate	
4			80/20 50/50 Full Donate	
5			80/20 50/50 Full Donate	
6			80/20 50/50 Full Donate	
7			80/20 50/50 Full Donate	
8			80/20 50/50 Full Donate	
9			80/20 50/50 Full Donate	
10			80/20 50/50 Full Donate	

CHECK OUT - to be completed by NH after sale is complete in preparation for cutting check

Total Sales _____

Amount Paid to Seller _____
(maximum of 80% of total sales)

___ Prepare Check

___ Enter in DB (address & gift)

Donated Amount _____
(minimum of 20% of total sales)

*Proceeds from the sale of all items are split between the seller and
North House Folk School/North Superior Ski & Run Club as defined by the percentages circled above.
North House Folk School is not responsible for lost or stolen items.*